




THE ADECCO GROUP



Telecommunication in the 4th Industrial Revolution and the Skills Imperative

Alain Dehaze, Chief Executive Officer, The Adecco Group
Swiss Telecommunication Summit 2017 - *Homo digitalis – der Mensch in der digitalen Wirtschaft*

The Pervasive Innovation Challenge

THE TELECOMMUNICATIONS INDUSTRY PROVIDES THE FUNDAMENTAL
BUILDING BLOCKS OF THE DIGITAL ECONOMY



World of Work: 5 Key Drivers

COMPLEX AND INTERCONNECTED FACTORS



Connectedness Empowers Economy

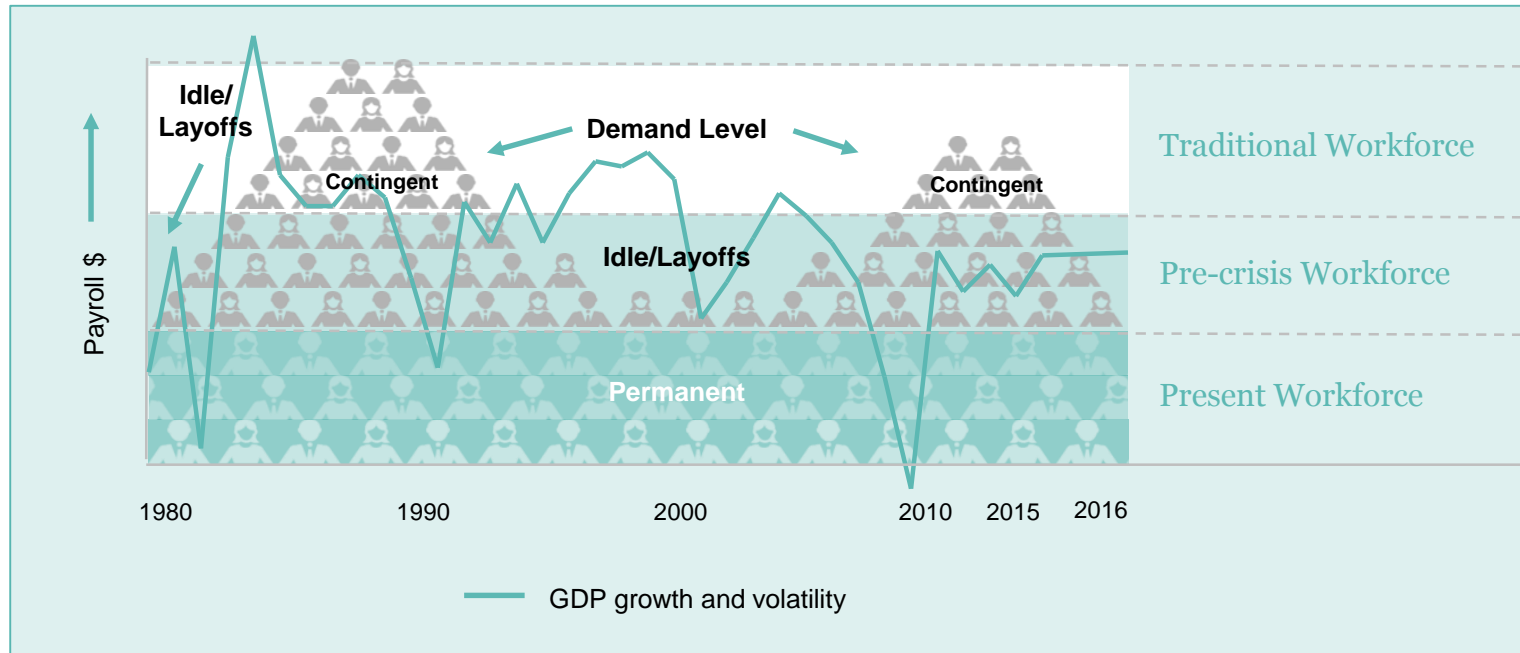
INFORMATION, NOT ASSETS OR MACHINERY, HAS BECOME BUSINESS' KEY COMMODITY



From production to connection

Economy is Dominated by Volatility & Uncertainty

FLEXIBILITY IS A MUST, AND A 'JOB FOR LIFE' NO LONGER EXISTS



(Source: SIA World Employment Conference, 2011/Adecco 2015) / (Source: BLS, Eurostat)

From Flexible Work, to Flexible Services Demand

STANDARDISED SERVICE OFFERS ARE DEAD



Customers demand **personalisation, simplicity and proactivity**

Up to 40% of Costs Addressable Through 4.0 Services

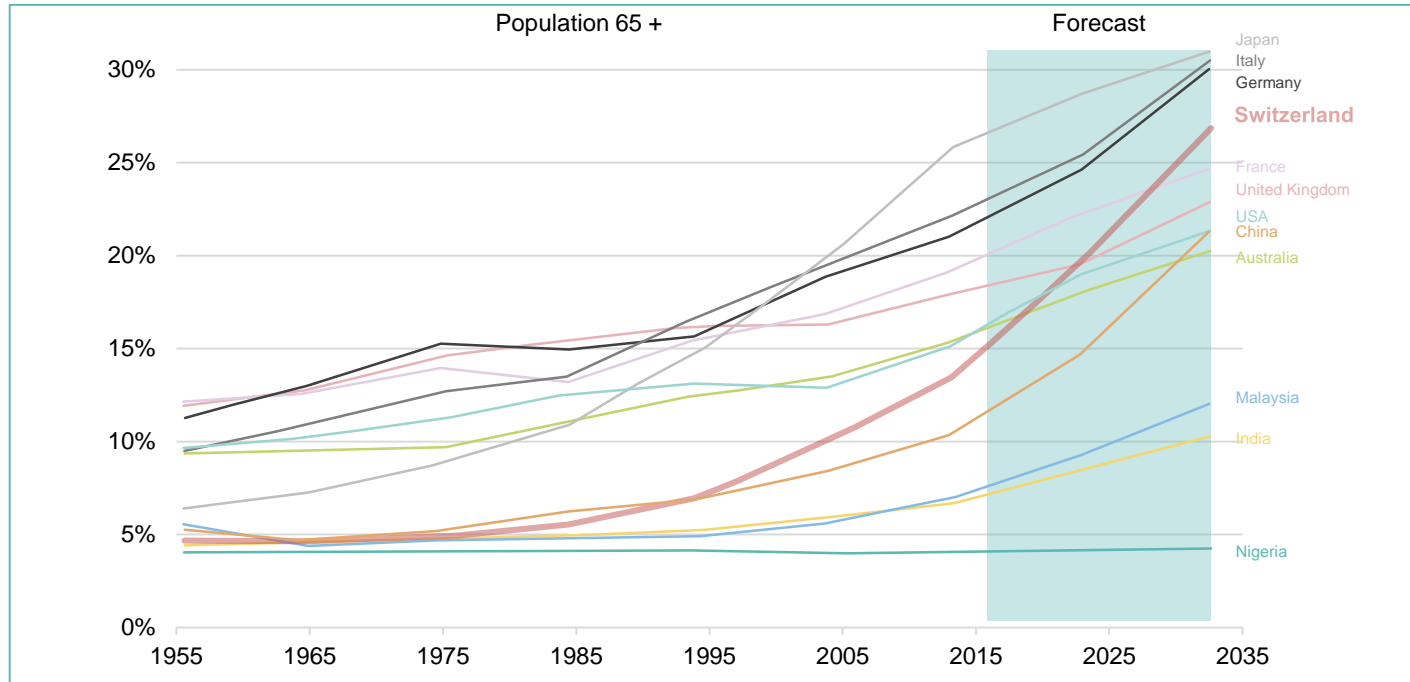
SAVVY USE OF BIG DATA CAN CUT COST AND DRIVE EFFICIENCIES



Highest cost cutting opportunities are in core customer facing processes

Demography: By 2035 Younger Generations Predicted to Halve

DIVERSITY, MOBILITY AND LIFE-LONG LEARNING CAN FILL THE GAPS
BUT ARE NOT SUFFICIENT



(Sources: Population Division of the Department of Economics and Social Affairs of the United Nations Secretariat, 2015 / Boston Consulting Group, The Global Workforce Crisis, \$10 Trillion at Risk, 2014)

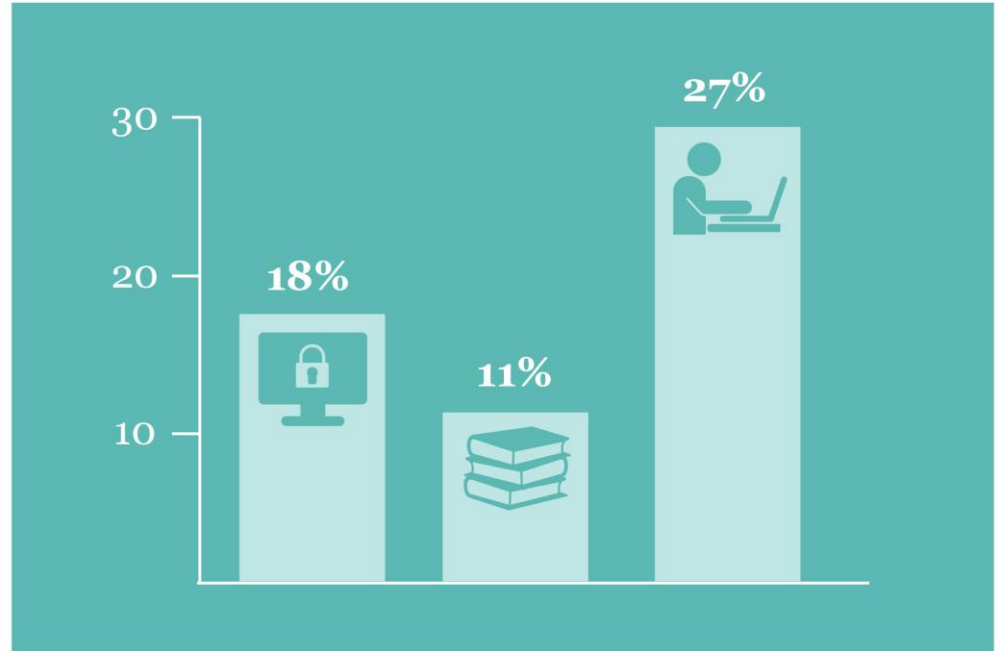
Talent for Telco

JOBS MAY CHANGE AND OTHERS DISAPPEAR BUT NEW ONES WILL BE CREATED

By 2024:

Tech jobs are estimated to **grow by 12% vs 6.5%** in all other sectors

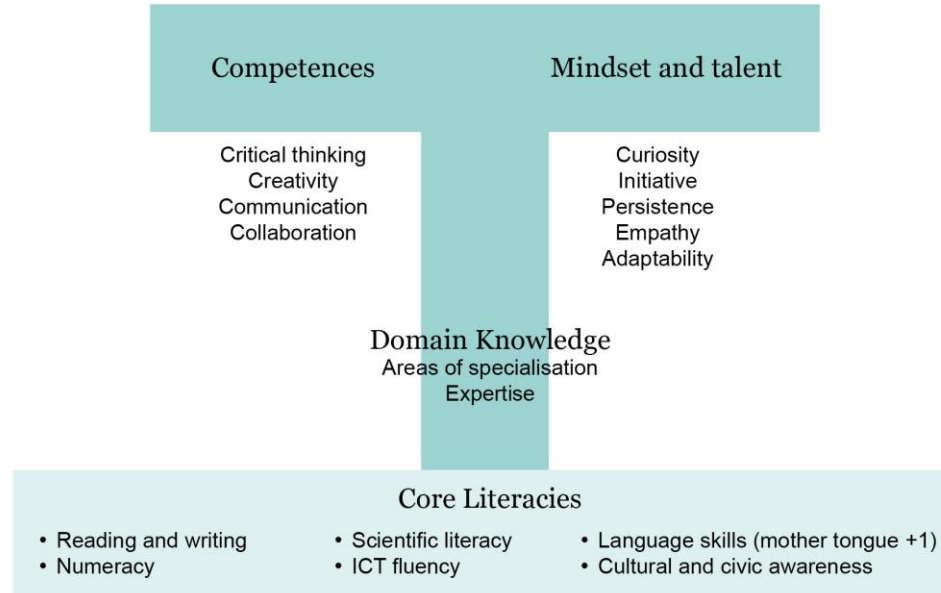
- IT security **18%**
- Database administration **11%**
- Web Development **27%**



(Sources: Modis USA, 2016)

The Soft Skills Imperative

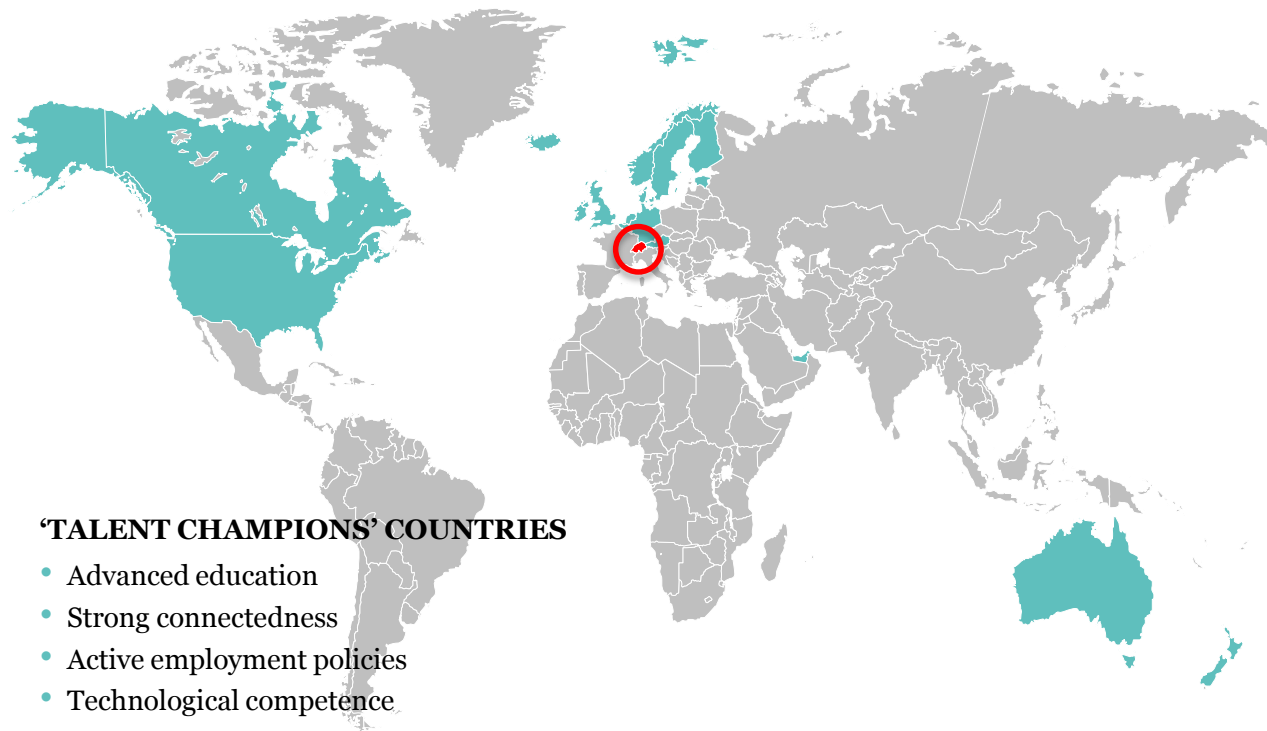
WE NEED T-SHAPED SKILLS



(Sources: Hansen, M. T. and von Oetinger, B. Introducing T-shaped managers: Knowledge management's next generation. *Harvard Business Review*, March, 2001)

Best Practices from Talent Champions

GLOBAL TALENT COMPETITIVENESS INDEX 2017



TOP 20 RANKED COUNTRIES

- | | |
|-----------------------|--------------------------|
| 1. Switzerland | 11. Netherlands |
| 2. Singapore | 12. Ireland |
| 3. United Kingdom | 13. Canada |
| 4. United States | 14. New Zealand |
| 5. Sweden | 15. Iceland |
| 6. Australia | 16. Belgium |
| 7. Luxemburg | 17. Germany |
| 8. Denmark | 18. Austria |
| 9. Finland | 19. United Arab Emirates |
| 10. Norway | 20. Estonia |

Public-Private Partnerships to Develop Skills and Boost Prosperity

RECOMMENDATIONS



For Regulators

- Connectedness
- Invest in advanced education and digital skills
- Active employment policies

For Employers

- Invest in technology
- Foster agile and collaborative organizations
- Offer work-based training opportunities to young people



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Thank you

For any questions, ideas or thoughts

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